

Turn Tax Dollars Back Into Your Dollars
Find \$100 A Minute...

Attend Tax Strategies for the Real Estate Professional!

Wednesday, July 28, 2010
9:30 am - 11:30 am

RSVP TO ENSURE A SEAT AT THIS FREE SEMINAR

According to the Treasury Inspector General for Tax Administration, You Could Have Overpaid Your Taxes By \$11,438

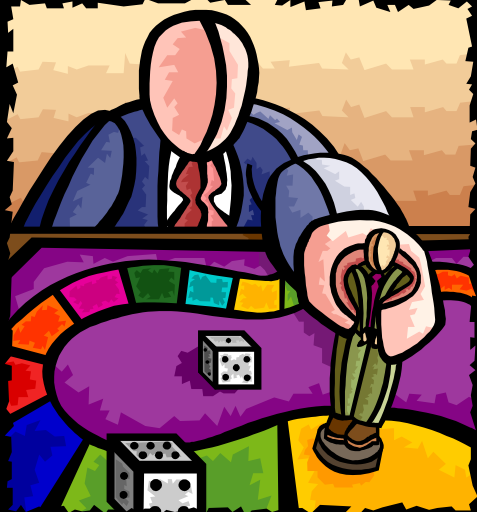
Many of us assume our accountants take care of our taxes...but forget that WE are the ones giving them the numbers and records they are using to prepare our tax return.

This seminar is guaranteed to identify between \$2,500 and \$27,500 in NEW deductions that can be used right away to pocket thousands in tax savings. These deductions are based in tax LAW, but presented in simple English that all of us can easily understand.

You Will Learn:

- **Stimulus Package Deductions** – Learn about important Vehicle deductions. PLUS!!! NEW first year auto depreciation deduction UPDATES!
- **Increase your income** – How to use the tax side of your business to INCREASE your spendable income
- **Entertainment Strategies** – 2 remarkable entertainment deductions available to Real Estate Pros that may surprise you
- **Double Entertainment Deductions** – How to safely transform 50% entertainment deductions into 100% deductions
- **Audit-Proofing** - Documentation tips that will save you time, all the time
- **Help Your Accountant** – How you can help your accountant work more effectively on your behalf
- **Car Strategies** - Six methods that produce Thousands in deductions.
- **Actual Expenses vs. IRS Method Mileage** – New \$25,000 - \$250,000 automobile deductions you don't want to lose.
- **IRS Audit** - Reduce your chances – Red flags to avoid
- **Home Office Deduction** –Why Real Estate Professionals may now safely qualify for this remarkable deduction and how it transforms personal commuting to deductible business miles
- **Learn how a 105 Medical Plan** can turn your family's medical expenses into tax-favored business expenses

Tax Strategies for the



Real Estate Professional

The Northeast Association of REALTORS®



Kelly is a business consultant and training specialist with a proven background in education and business management.

Over the past 20 plus years, Kelly Clark has been involved in a variety of business and

professional avocations, including; Chief Financial Officer for a midsize contracting company, Chief Operating Officer for a building developer, President of the Mt. Diablo Property Association, board member for both the East Bay Adjusters Association and Honorable Order of the Blue Goose International. She brings experience, integrity, knowledge and results.

Here is what folks have said about our programs:

"I easily put \$2500 back in my pocket... this was an outstanding program."

-- James McCray, Century 21

"Very professional. Speaker delivered complicated tax information on a level everyone could understand. Very good."

-- Mike Rushforth, Coldwell Banker

"(Presentation) was full of lots of tidbits that a person can easily apply to his/her business, leave that day and do something to improve their business. It was very beneficial."

-- Martha Hunt, Lewis County Assn of Realtors®

Yes! Register me for the "Tax Strategies for the Real Estate Professional" on Wednesday, July 28, 2010 at 9:30 am at NEAR.

Name

Company

Day Phone #

E-mail Address

You may fax your completed form to NEAR (978.970.0443) or mail to: NEAR, 3 Courthouse Lane #9, Chelmsford, MA 01824

CANCELLATIONS: If you are unable to make the event, please notify us so that we may offer your spot to someone else.

